## CARGO MANAGEMENT REPORT For HAWAII & GUAM CARRIER CONTAINER SHARES (FEU) Date: 12/15/2003 01 October 2002 - 15 December 2003

RI 3	ROUTE NAME	US WEST COAST-HAWAII	DIRECTION EXPORT	SCAC HRZD MATS	Lifted GS 1874.0 2896.5	Booked GS 17.0 48.5	New GS 17.0 11.0	Total 1908.0 2956.0 4864.0	61 %
54		US WEST COAST-GUAM	EXPORT	HRZD MATS	1481.0 2896.5	11.5 63.0	15.5 30.5	1508.0 2990.0 4498.0	

CARGO MANAGEMENT REPORT For HAWAII & GUAM CARRIER BREAKBULK SHARES (MsT) 01 October 2002 - 15 December 2003 Date: 12/15/2003

RI 03	ROUTE NAME US WEST COAST-HAWAII	SCAC MATS	Lifted GS 14625.0	Booked GS 4513.0	New GS 395.0	Total 1 19533.0 19533.0	PERCENT 100 %
54	US WEST COAST-GUAM	MATS	3870.0	747.0	102.0	4719.0 4719.0	100 %

## Notes:

- 1. Container only. Commercial container bookings only.
- 2. Lifted includes containers with sail date reported in WPS, CSS or via EDI 315 transaction.
  3. Booked includes containers booked by IBS or eSS which have not yet been reported as lifted. New bookings are excluded.
  4. New bookings are bookings completed with the previous 7 days
- Minor routes with no route index assigned are excluded.
   SCR Specialized Customer Requirements cargo.